



# **Sutherland Partnership**

## **Annual Report & Financial Statement**

**2011 – 2012**



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2012

## **Introduction**

The Sutherland Partnership is an area-based organisation whose aim is to secure the economic and social well-being of Sutherland by tackling the problems of rural disadvantage. It is the natural home of community planning in Sutherland. Formerly registered with the Scottish Executive in 1998 as a local rural partnership, it comprises the key public, private, community and voluntary sector partners within Sutherland.

The Sutherland Partnership is a Company Limited by Guarantee registered in Scotland No: SC186690.

### **Office Bearers:**

Chairperson: Jim McGillivray  
Treasurer: Graham Jones  
Secretary: William Sutherland (resigned 16 June 2011)

### **Directors:**

George Farlow  
Ann Keatinge (resigned 23 June 2011)  
Deirdre Mackay  
Durrant Macleod  
Malcolm McCall  
James McGillivray  
John McMorran  
Linda Munro  
Russell Rekhy  
Ian Ross  
Robert Rowantree  
Frances Gunn (appointed 19 September 2011)

### **Reporting Accountants:**

Mackay & Co  
Main Street  
Golspie  
Sutherland  
KW10 6RH

### **Registered Office:**

New Buildings  
Main Street  
Lairg  
Sutherland  
IV27 4DB  
Telephone: 01549 402646  
Email: [devofficer@sutherlandpartnership.org.uk](mailto:devofficer@sutherlandpartnership.org.uk)

## **Chairman's Report**

As I conclude another year as Chairman of the Sutherland Partnership, I become ever more convinced of the value of this organisation. The workload is wide and varied and ranges across a number of initiatives which I consider highly important to the future of the County of Sutherland, and I commend in highest possible terms the efforts of those involved in delivering the aims of the Partnership.

The prime remit since 2010 has been the pursuit of the themes developed in the Sutherland Development and Action Plan, and this has been a core task of the Plan Monitoring Group meeting on a quarterly basis. Successful achievements are recorded regularly on the Partnership web-site. In this general context, the lobbying work of the Tourism Working Group and the Land & Estates Working Group continues in positive and enthusiastic manner, and, with an eye to addressing the needs of younger generations, the Sutherland Partnership are leading the first Sutherland Youth Conference in November of this year.

Probably the most demanding burden has been the organisation and administration of successful Leader bids. If ever there was a funding programme designed specifically to dissuade community groups from ever again applying for support, then it must be the current Leader schedule. My grateful thanks must go to our Development Officer, Fiona Mackenzie, and Treasurer, Graham Jones, in pursuing with great tenacity a successful path through the Leader morass, and bringing funding packages to conclusion across a number of Sutherland projects. Even with these various frustrations, however, it must be noted with a sense of achievement the way in which £1.024 million of basic Leader funding has been leveraged up to support £3.5 million of Sutherland projects.

I must also note at this point the forthcoming conclusion at the end of November of the Geopark project in its current form, and the establishment of the Social Enterprise which will continue and develop the aims and ambitions of the initial project. The final set of reports, I feel, will be highly significant in developing the Geo-culture structure of NW Sutherland, and subsequent Geo-tourism opportunities.

A negative development which must be highlighted is the possible termination at the end of October of the New Futures Sutherland initiative which has done so much over many years to support disadvantaged clients into further education and employment. I personally place great value on the work of this group, and my heartfelt thanks goes out to the NFS Manager, Mary MacLeod, and her team of Support Workers for all they have achieved in the course of this project. I can only hope that funding can still be found to continue this valuable work.

I cannot conclude without stating my great appreciation of the support over the last year of the Directors and Members of the Partnership, and offering a special word of thanks for the valued contribution of the voluntary service agencies, CVS North and VGES, and for the patient advice and assistance of both Sutherland Ward Managers. 'S e deagh sgioba a th' innte agus tha mi moiteil a bhith ga frithealadh. It is a good team I have the privilege of serving.

**Jim McGillivray**

Chairman

## **Development Officer's Report**

It does not seem that long ago that I was submitting my first statement for last year's annual report, a sign of a busy and challenging year perhaps. Certainly over the last reporting year a significant amount has been achieved by the Sutherland Partnership, its partners and community groups across Sutherland towards meeting the actions within the Sutherland Development and Action Plan.

So what has been achieved over the reporting year 2011/12? Too much to document in this short report that's for sure! Fortunately, our website has been reviewed, revised and generally improved as a platform to inform interested parties of all the activities that are being carried out throughout the county which contribute towards delivery of the Plan. On the website you will find quarterly updates and pages dedicated to each theme, highlighting successful projects and signposting useful information. The power of the internet as a vehicle for promotion should not be underestimated and we have been making use of social media to keep people up to date.

However, it has not all been about recording, monitoring and promotion. Much of our activity has involved representing Sutherland's interests outside the county. Examples include: the VisitScotland organised Tourism Event which sought to address concerns regarding promotion of the north Highlands; promotion of Sutherland to Natural Retreats the company building the new development at John O'Groats and participation in the Cape Wrath Trail Association to ensure Sutherland communities benefit from its future development.

We have also been liaising with local stakeholders, including community councils and community groups in order to support projects which contribute to the Plan as well as reporting progress to them. As the Development Officer for Sutherland Partnership I have also been attending the Local Development Officers (LDO) Forum which is used as a vehicle for sharing best practice, exchanging ideas and working collaboratively on joint initiatives.

As well as this the Partnership has also continued to deliver its own projects which contribute to delivery of actions within the Plan. Over the last year we have continued to administer our ongoing projects which total £300,000 of spend spread over a 3 year period. As a flavour of the activities being led by the Sutherland Partnership over the last year some of these are described below and demonstrate how we have contributed towards meeting actions within the Sutherland Development and Action Plan.

### **Sutherland Partnership Biodiversity Group**

This long running subsidiary forum of the Sutherland Partnership continues to contribute to the delivery of many of the actions contained within the Development and Action Plan. Over the last year the group has continued to deliver on its aims of facilitating community participation in environmental projects, participating in the Highland Biodiversity Forum and sharing information on matters of environmental interest.

*SPBG continued...*

Through the Sutherland Partnership, the SPBG operated a small grants scheme, the Sutherland Partnership Environmental Fund, which has over its 3 year life span distributed over £35,000 to community groups in Sutherland. This fund has been crucial in enabling groups to carry out environmental projects in their areas and projects include the publication of data on species, community events, the creation of habitat and improvements to the visitor experience. These projects contribute towards delivery of the actions within the Development and Action Plan, specifically under Theme 5 Natural Resources and Theme 10 A Greener Future. However, many of these projects also have added social and economic benefits by improving our natural assets for the enjoyment of visitors and locals alike. This has economic benefits through tourism development and health benefits as people are encouraged to get outdoors and led healthier lifestyles.

### **Sutherland Youth Conference 2012**

In 2011 a study commissioned by CVS North into the creation of a youth exchange programme highlighted the lack of opportunities available to young people in the area. It emerged from this consultation exercise that a desire existed amongst young people to play a lead role in the creation of opportunities and activities for themselves. As such the Sutherland Partnership in collaboration with CVS North and VGES proposed a Sutherland wide Youth Conference to give young people the chance to discuss what opportunities they would like to see developed in Sutherland.

With the help of the Sutherland Youth Forum and Youth Development Officers at Highlife Highland we have consulted with young people in Sutherland to find out if they would like the opportunity to get together and discuss what would make Sutherland a better place to live. The results were analysed and presented in a consultation report and we are working with the Sutherland Youth Forum and Youth Development Officers in order to hold a Sutherland Youth Conference later this year.

One of the key elements to a sustainable and successful Sutherland is the retention and migration of young people into the area. In order to achieve this goal young peoples' needs must be listened to and met and this event aims to discover what these needs are so that they can be feed into the plan. However, perhaps more crucially the conference also aims to engage, encourage and enable young people to deliver community projects and activities in order to realise their own ambitions for the county.

### **Sutherland Partnership Working Group Land Use / Renewables**

Under the direction of the Sutherland Partnership Chair, Cllr Jim McGillivray, we invited researchers from the UHI Centre for Mountain Studies to give a presentation on their research entitled *Sustainable Estates for the 21<sup>st</sup> Century*. The event was attended by a number of stakeholders as well as estate representatives. Of the estates represented many identified with the findings, such as the need for trust and communication between estate management and the local community. They recognised that there may be a need for an 'honest broker' to act as a mediator between the community and the estate. The Sutherland Partnership is continuing to liaise with Sutherland Estates and promote active participation and encourage estates to contribute to the economic, social and environmental benefit of the local community.

As much of Sutherland is owned by large private estates and undoubtedly Sutherland's natural environment is its greatest asset, as identified in the Development and Action Plan, the work here has wide ranging impacts. Land use impacts on economic activity, housing availability, recreational activities, the production of food and drink, tourism development...the list goes on. Needless to say land use and land availability are hugely important to the future sustainability and prosperity of Sutherland.

### **Community Project Development Scheme**

In order to support community groups to gain expert advice to turn their ideas into reality the Sutherland Partnership introduced this scheme funded through Highland LEADER and the Highland Council. During the life of this scheme five projects were awarded funding to produce feasibility and business plans in order to progress their good ideas.

CVS North and VGES were awarded funding to produce scoping reports to identify activities which can be promoted as part of Homecoming 2014. These reports will inform a Sutherland wide strategy to target audiences in a coordinated way, showcasing what Sutherland has to offer visitors. CVS North also secured funding to produce a database of information providing links to businesses, projects and initiatives underway in north west Sutherland. As a result of CPDS funding North West Sutherland Food Link produced a Plan for Growth exploring possible business models, opportunities for expanding the network of producers and the production of a business plan. Finally, Caladh Sona Action Group gained funding for the assessment of the feasibility of developing a social enterprise to provide residential care in north Sutherland and have prepared the ground for future funding applications.

These projects contributed to the delivery of a number of actions throughout the Development and Action Plan contained within the themes: Theme 1 Information Exchange, Theme 3 Tourism Development, Theme 4 Food and Drink and Theme 8 Community Facilities and Services.

### **North West Highland Geopark**

The North West Highland Geopark which has been administered by the Sutherland Partnership is preparing to become a community led organisation. As such the Sutherland Partnership has been assisting the communities to take over the running of the Geopark through the establishment of their social enterprise North West Highland Geopark Ltd.

There are currently two projects operating within the Geopark with the aim of developing the potential of the park as a centre for the study of geology and as a major tourist attraction. The GeoCentre Feasibility Study has investigated the potential of the establishment of a world class visitor centre and made recommendations for its realisation. The results of which were presented to the local communities at a series of roadshows. While the Community GeoRanger project has successfully delivered another year of walks and talks to visitors and locals alike.

These activities contribute towards the future sustainability of the Geopark and the associated social, economic and environmental benefits this will bring the local communities. This is achieved through tourism development, bringing more visitors into the area resulting in an economic benefit for local businesses; the sustainable use and protection of our natural resources as well as providing education and training opportunities.

## **What next?**

Although much has been achieved there remains much more to do and many challenges and opportunities, both current and yet to become apparent, that still need to be realised. The Sutherland Partnership is working to meet these challenges and opportunities through collaboration with partners and community groups and through lobbying.

The Year of Natural Scotland 2013 and Homecoming 2014 provide Sutherland with opportunities to showcase and highlight what the county has to offer visitors. The groundwork for taking advantage of these opportunities has been made through the CVS North and VGES projects funded under the CPDS scheme mentioned above. Alongside the Sutherland Partnership the next stage of the project is underway which will include a dedicated website to highlight the wide range of activities on offer to visitors.

Our outstanding natural environment not only contributes to the tourism industry but along with the quality of life available, a skilled workforce with a low staff turnover Sutherland is also attractive as a place to do business. However, in order to capitalise on using our assets to attract new businesses and support the growth of existing ones, the infrastructure needs to be in place to allow businesses to compete on a regional, national and global level. Crucially, the availability of high speed broadband throughout the county will be vital to securing business growth and creating employment opportunities.

In order to continue our work post March 2013 we will be seeking to secure funding and one of the ways we are doing this is by attracting external business to draw funding into the Partnership. We look forward to meeting these future challenges and opportunities, in collaboration with our partners and the local community, over the coming year.

**Fiona Mackenzie**  
Development Officer



## **NEW FUTURES SUTHERLAND**

New Futures Sutherland has had a very successful year, both in terms of client numbers and outcomes. Our registration numbers saw an upturn from the previous year and 36 new clients joined the project. This means that we have worked with a total of 380 clients over the 13 year period of operation to 31<sup>st</sup> March 2012.

The team of Project Workers was reduced by one this year when Roz Summers left to concentrate on her Ranger Work in her local community. The other nine Project Workers have continued to work with diligence and creativity, encouraging and inspiring clients to make changes which have led to some very positive outcomes and I would like to thank them for their continued dedication to the project.

The full impact of the recession was more evident in Highland during the year and job prospects looked grim to say the least. To try and prepare clients for the world of work we made it one of our goals this year to encourage as many as possible to make full use of their local learning centres.

### **Learning Opportunities**

We encourage all clients to participate in a wide variety of locally held courses, both vocational and non-vocational which are available at the learning centres throughout the county. By doing this, we are able to assess literacy and numeracy skills and are confident that clients will have a better appreciation of the skills they already possess and an understanding that learning can be fun and rewarding in a relaxed and friendly environment. Our clients find the social aspect of engaging with like minded people both cathartic and uplifting and we have observed that their outlook is much more positive when it comes to applying for jobs and attending interviews. This social interaction has helped to overcome the isolation and introspection of many clients. The array of courses on offer is extensive and below are listed a few which clients have enjoyed;

- ECDL – Standard computer training
- Creative Writing
- Batik Workshop
- Felt Making
- Patchwork
- Dressmaking
- Book-Binding
- Cake Decorating
- Book Keeping
- Gardening & Poly tunnels
- Step into Learning – 9 week course
- Growth Through Leadership – 12 day programme
- The Brora Gallery Social Enterprise – HNC equivalent accreditation
- MINE project – Art Therapy using the outdoors and working with Support in Mind and Highland One World Group
- Lairg & Brora Work Clubs – job searching, letter writing, interview technique and tips, CV development, presentation ideas, communication.
- Maths, English and Computing Communications courses leading to Standard Grade equivalent
- Basic Literacy and Numeracy skills
- Art

Others have progressed to UHI courses including Professional Cookery and History at degree level. External courses have also been accessed and include Speech Therapy, Offshore Survival, Work Site Courses(CSCS), Painting and Decorating, Book Keeping and Benefits Awareness.

### **Outcomes**

34 clients who have made positive transitions in terms of voluntary work, work experience, self employment, part time and full time work have outcomes which include;

Life Guard, Re-cycling worker, Cook, Red Cross Support Worker, Postman, Security Guard, Fish Salesman, Mechanic/Handyman, Accounts Clerk, Childminders – 2, Shop Assistants – 3, Housekeeper, CAB volunteer, Painter/Decorator, Barman, Shoot helper/Beater, Greenkeeper - voluntary, Shepherd – voluntary, Dressmaker, Committee Book keeper.

### **The Future**

As the project was in it's final year of Lottery funding, David Smart Consultancy was employed to evaluate the project and create a Development and Action Plan. This was an extensive piece of work which culminated in a new Lottery Application being submitted. This bid was ultimately unsuccessful and other funding avenues are now being explored. With Lottery agreement, a six month extension has been agreed and work will continue until 31<sup>st</sup> October 2012.

I want to end by saying a very big thank you to both the members of the Management Group and Sutherland Partnership for the support I receive, and also to the team of Project Workers who give so much to their clients and produce such excellent results.

Mary MacLeod  
Project Leader

**ANNEX A**

**Company Number SC186690**

**Financial Statements**

**SUTHERLAND PARTNERSHIP**

**31 March 2012**

**MACKAY & CO**

# **SUTHERLAND PARTNERSHIP**

## **FINANCIAL STATEMENTS YEAR ENDED 31 MARCH 2012**

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The following pages do not form part of the financial statements

Detailed Income and Expenditure account  
and Balance Sheet

- Sutherland Partnership – Core Account
- New Futures
- Projects
- Geopark

## **SUTHERLAND PARTNERSHIP**

### **Office Bearers:**

Chairperson James McGillivray

Treasurer Graham Jones

Secretary William Sutherland (resigned 16 June 2011)

**Directors:** Ann Keatinge (resigned 23 June 2011)

Iain Ross

Robert Rowantree

Russell Reky

John McMorran

George Farlow

Deirdre Mackay

James McGillivray

Linda Munro

Malcolm McCall

Durrant MacLeod

Frances Gunn

(appointed 19 Sept 2011)

### **Reporting Accountants:**

Mackay & Co

Main Street

Golspie

Sutherland

KW10 6RH

### **Registered Office:**

Police Station

Main Street

Lairg

Sutherland

IV27 4DB

## **SUTHERLAND PARTNERSHIP**

### **DIRECTORS' REPORT**

The Directors submit their report and accounts for the year ended 31 March 2012.

#### **GOVERNING DOCUMENT**

The governing documents of the company are the Memorandum and Articles of Association of the company which was incorporated on 11 June 1998.

#### **CONSTITUTION**

Sutherland Partnership is a company limited by guarantee of £1 per member and has no share capital. Permission has been obtained from the Registrar of Companies to omit the word 'limited' from the company's name.

#### **REVIEW OF THE OBJECTIVES OF THE COMPANY**

The principal aim of the company is to secure the economic and social well-being of Sutherland by tackling the problems of rural disadvantage.

#### **DIRECTORS**

The Directors who served during the year ended 31 March 2012 are shown on the previous page.

The company is limited by guarantee and, therefore, no director had any interest in the company.

#### **STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE ACCOUNTS**

Company law requires the directors to prepare accounts for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that period. In preparing these accounts, the directors are required to:

select suitable accounting policies and then apply them consistently;

make judgements and estimates that are reasonable and prudent;

prepare accounts on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the company and to enable them to ensure that the accounts comply with the Companies Act 2006. They are responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **REPORTING ACCOUNTANTS**

A resolution proposing the appointment of Mackay & Co as reporting accountants will be put to members at the Annual General Meeting.

**SUTHERLAND PARTNERSHIP**

**DIRECTORS' REPORT** continued

**SMALL COMPANY PROVISIONS**

This report has been prepared in accordance with the special provisions for small companies under Section 382 of the Companies Act 2006.

Registered Office

New Buildings  
Main Street  
LAIRG  
Sutherland  
IV27 4DB

Signed by Order of the Directors

Company Secretary

Approved by the Directors on 30 August 2012.

## **SUTHERLAND PARTNERSHIP**

### **ACCOUNTANTS' REPORT**

#### **Accountants' report to the members on the unaudited financial statement.**

We report on the financial statements for the year ended 31 March 2012 set out on pages 4 and 5.

#### **Respective responsibilities of directors and reporting accountants**

As described on page 5 the company's directors are responsible for the preparation of the financial statements, and they consider that the company is exempt from an audit. It is our responsibility to carry out procedures designed to enable us to report our opinion.

#### **Basis of opinion**

Our work was conducted in accordance with the Statement of Standards for Reporting Accountants, and so our procedures consisted of comparing the financial statements with the accounting records kept by the company, and making such limited enquiries of the officers of the company as we considered necessary for the purposes of this report. These procedures provide only the assurance expressed in our opinion.

#### **Opinion**

In our opinion:

(a) the financial statements are in agreement with the accounting records kept by the company under section 386 of the Companies Act 2006:

(b) having regard only to, and on the basis of, the information contained in those accounting records:

(i) the financial statements have been drawn up in a manner consistent with the accounting requirements specified in section 386 of the Act;  
and

(ii) the company satisfied the conditions for exemption from an audit of the financial statements for the year specified in section 477(2) of the Act and did not, at any time within that year, fall within any of the categories of companies not entitled to the exemption specified in section 384(1).

Mackay & Co  
Reporting Accountants  
Golspie

30 August 2012



## SUTHERLAND PARTNERSHIP

### PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31 MARCH 2012

	<b>Total 2012</b>	<b>Total 2011</b>
<b>Note</b>	<b>£</b>	<b>£</b>
<b>INCOME</b>		
Grants received	222778	170390
Bank interest received	3	19
Other	<u>6270</u>	<u>3593</u>
	<u>229051</u>	<u>174002</u>
<b>EXPENDITURE</b>		
Staff costs	114465	124498
Administration	19404	10879
Geopark Projects	12039	9789
Client costs	5497	5792
Direct project costs	82272	17739
Other	<u>4415</u>	<u>2973</u>
	<u>238092</u>	<u>171670</u>
	(9041)	2332
	-	<u>(7364)</u>
<b>NET LOSS FOR YEAR</b>	<u>(9041)</u>	<u>(5032)</u>

**SUTHERLAND PARTNERSHIP**  
**BALANCE SHEET - 31 MARCH 2012**

Note	2012	2011	£	£
<b>CURRENT ASSETS</b>				
Debtors		3	17099	8415
Cash in Bank			<u>52119</u>	<u>98505</u>
			69218	106920
Creditors		4	<u>18973</u>	<u>47634</u>
<b>NET CURRENT ASSETS</b>			<u>50245</u>	<u>59286</u>
<b>TOTAL ASSETS LESS CURRENT LIABILITIES</b>			<u>50245</u>	<u>59286</u>
<b>RESERVES</b>		5	<u>50245</u>	<u>59286</u>

The directors are satisfied that the company is entitled to exemption from the provisions of the Companies Act 2006 relating to the audit of the accounts for the year by virtue of Section 477(2) and that no notice requiring an audit has been deposited pursuant to Section 476 of the Act.

The directors acknowledge their responsibilities for:

- (i) ensuring that the company keeps proper accounting records which comply with section 386 of the Act, and
- (ii) preparing accounts which give a true and fair view of the state of affairs of the company as at the end of the financial year and of its surplus or deficit for the financial year in accordance with the requirements of Section 393, and which otherwise comply with the requirements of the Act relating to financial statements, so far as applicable to the company.

These accounts have been prepared in accordance with the special provisions for small companies under part Section 382 of the Companies Act 2006 and with the Financial Reporting Standard for Smaller Entities.

These financial statements were approved by the directors on 30 August 2012 and are signed on their behalf by:

.....  
 James McGillivray

# SUTHERLAND PARTNERSHIP

## NOTES TO THE FINANCIAL STATEMENTS - 31 MARCH 2012

### 1 ACCOUNTING POLICIES

#### BASIS OF PREPARATION OF FINANCIAL STATEMENTS:

The financial statements have been prepared in accordance with applicable accounting standards.

#### REVENUE GRANTS

Revenue grants are accounted for when receivable.

<b>2 DEBTORS</b>	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Grant receivable	16498	7315
Other debtors	<u>601</u>	<u>1100</u>
	<u>17099</u>	<u>8415</u>
<b>3 CREDITORS</b>	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Loan Leader	5000	-
Sundry Creditors	5926	1370
Funds received in advance	<u>8047</u>	<u>46264</u>
	<u>18973</u>	<u>47634</u>
<b>4 RESERVES</b>	<b>2012</b>	<b>2011</b>
	<b>£</b>	<b>£</b>
Balance brought forward 1 April 2011	59286	64318
Deficit for year	<u>(9041)</u>	<u>(5032)</u>
	<u>50245</u>	<u>59286</u>

### 5 STATUS OF THE COMPANY

The company is limited by guarantee and does not have a share capital. The liability of the members is limited but is not to exceed £1 per member.

# SUTHERLAND PARTNERSHIP

## CORE ACCOUNT

### INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2012

	2012	2011
	£	£
<b>INCOME</b>		
Grants Received - Highland Council	16755	18750
S N H	-	5000
Leader	28632	-
Other	<u>1200</u>	<u>1200</u>
	46587	24950
<b>EXPENDITURE</b>		
Staff costs	35395	30226
Administration	2957	3051
Other	<u>1917</u>	<u>533</u>
	40269	33810
<b>SURPLUS/(DEFICIT) FOR YEAR</b>	<u>6318</u>	<u>(8860)</u>

### BALANCE SHEET AS AT 31 MARCH 2012

	£		£
<b>RESERVES</b>			
Brought forward	2075	Debtors	6559
Surplus for year	<u>6318</u>	Cash at Bank	5809
		Less Sundry Creditors	<u>(3975)</u>
	<u>8393</u>		<u>8393</u>

# SUTHERLAND PARTNERSHIP

## NEW FUTURES

### INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2012

	<b>Total 2012 £</b>	<b>2011 £</b>
<b>INCOME</b>		
Grants – Big Lottery Fund (Restricted)	59544	79375
Other	<u>146</u>	<u>1187</u>
	59690	80562
<b>EXPENDITURE</b>		
Staff costs	57390	62920
Administration	5931	5330
Client costs	5497	5792
Other	<u>1323</u>	<u>1240</u>
	<u>70141</u>	<u>75282</u>
<b>(DEFICIT)/SURPLUS FOR YEAR</b>	<b>(10451)</b>	<b><u>5280</u></b>
PRIOR YEAR ADJUSTMENT – Refund of Balance of Working for Families Funds to Highland Council	—	(7364)
<b>ADJUSTED DEFICIT FOR YEAR</b>	<b>(10451)</b>	<b>(2084)</b>

### BALANCE SHEET AS AT 31 MARCH 2012

	£		£
<b>RESERVES</b>			
Brought forward	26996	Cash at Bank	16144
Deficit for year	(10451)	Sundry Debtors	601
	<u>          </u>	Sundry Creditors	(200)
	<u>16545</u>		<u>16545</u>

# SUTHERLAND PARTNERSHIP

## PROJECTS

### INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2012

	2012	2011
	£	£
<b>INCOME</b>		
Grants – Leader	28250	-
Lawson Greenspace	20500	-
Highland Council	14285	13682
Community Project Development Scheme	7463	-
Biodiversity Project 2009/12	5998	-
Safe Highlander	257	-
Other	3639	1100
Due from Geopark	<u>12000</u>	<u>-</u>
	92392	14782
<b>EXPENDITURE</b>		
Direct project costs	82272	22739
Administration	<u>-</u>	<u>427</u>
	<u>82272</u>	<u>23166</u>
<b>SURPLUS/(DEFICIT) FOR YEAR</b>	<u>10120</u>	<u>(8384)</u>

### BALANCE SHEET AS AT 31 MARCH 2012

	£		£
<b>RESERVES</b>			
Brought forward	14783	Sundry Debtor	16875
Surplus for year	10120	Cash at Bank	21075
	<u>          </u>	Sundry Creditors	<u>(13047)</u>
	<u>24903</u>		<u>24903</u>

# SUTHERLAND PARTNERSHIP

## GEPARK

### INCOME & EXPENDITURE ACCOUNT FOR THE YEAR ENDED 31 MARCH 2012

	2012	2011
	£	£
<b>INCOME</b>		
E G N	1800	-
Other	-	5000
Bank interest received	<u>3</u>	<u>19</u>
	1803	5019
Geo Ranger -		
S N H	3000	20000
Leader	13546	13353
S N H (for Geotours)	-	10000
Other	<u>1285</u>	<u>105</u>
	17831	43458
S N H (for Geopark Centre Feasibility Study)	10748	6000
H C (for Community Engagement)	<u>-</u>	<u>4230</u>
	30382	58707
<b>EXPENDITURE</b>		
Geopark Officer -		
Staff Costs	-	3661
Administration Costs	-	1064
Other	-	1199
E G N	<u>1787</u>	<u>-</u>
	<u>1787</u>	<u>5924</u>
Geopark Projects -		
Website	-	205
Boundary signage	-	4025
Geopark feasibility study	<u>12000</u>	<u>5000</u>
	<u>12000</u>	<u>9230</u>
Geopark Ranger -		
Staff Costs	21680	23910
Administration Costs	4131	4248
Recruitment costs	3695	-
Office Accommodation	903	540
Projects	39	559
Other	<u>1175</u>	<u>-</u>
	<u>31623</u>	<u>29257</u>
	<u>45410</u>	<u>44411</u>
<b>(DEFICIT)/SURPLUS FOR YEAR</b>	<u>(15028)</u>	<u>14296</u>

**SUTHERLAND PARTNERSHIP**

**GEPARK**

**BALANCE SHEET  
AS AT 31 MARCH 2012**

	£		£
RESERVES		CURRENT ASSETS	
Brought forward	15430	Cash at bank	9094
Deficit for year	(15028)	Sundry debtors	5064
	<u>          </u>	Less Sundry creditors	<u>(13756)</u>
	<u>402</u>		<u>402</u>